

# Online visitor monitoring in Dutch nature reserves and National Parks

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## Introduction Staatsbosbeheer & the Netherlands

The Netherlands is a delta area and is a haven for a large share of the European habitats. Out of roughly 200 European habitat types the Netherlands houses almost 50 habitat types on just a very small part of Europe that is densely populated.

- 42.000 square kilometers
- 17 million inhabitants
- 480 inhabitants per square kilometer

Staatsbosbeheer – commissioned by the government – manages a considerable share of all nature reserves and National Parks in the Netherlands. Staatsbosbeheer is promoting outdoor-recreation at as many sites as possible.

- 250.000 ha nature reserves and National Parks
- 6% of the total surface of the Netherlands
- 92% is open to the public
- 100-150 million annual visits

## Occasion; the budgetcut 2014

In 2014 there was a big cut of almost 40% in the budget for recreation due to government decisions. So it was necessary for Staatsbosbeheer to redefine its recreational ambitions. In this redefinition we wanted to hold the public interest central and operate more demand driven.

At the beginning of 2014 we did have for some of our nature reserves estimations of the visitor numbers and their appreciation. But we didn't have any systematic research regarding visitor numbers for our most visited nature reserves in the different parts of the Netherlands.

So we had to collect visitor data in order to redefine our ambitions and to prioritize.

## The task

We had to collect – in a very short time – data regarding our visitors per site. As we are provincial organised the data had to be collected likewise. We wanted to do this for a great number of the most visited sites per province. The collection of the data had to be uniform and without any effort for our local rangers. So we decided to perform online visitor research. The data we wanted to collect should be usable in ranking our most visited sites and had to increase our knowledge of visitors as well.

The key performance indicators we decided to collect regarding each individual nature site were meant to form an objective set of data leading to insights that informs our decision-making.

Our basic set of questions

- Number of unique visitors
- Characteristics of the visitors
  - male/female ratio
  - age distribution,
- Origin of the visitors
- Categories of number of visits a year

Later on in the process we added some extra features of the visiting public to get a better understanding of our visitors.

Our extended set of questions:

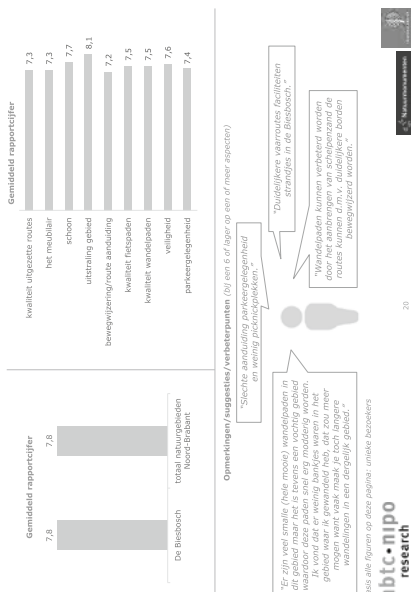
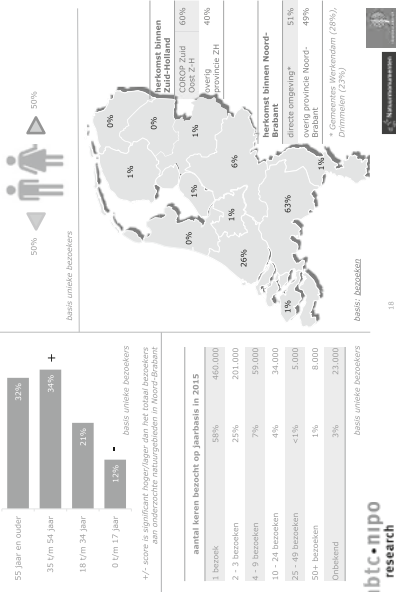
- Activities during most recent visit
- Expenses during most recent visit
- Appreciation of the area
- Appreciation of different recreational facilities
- Points of improvement of recreational facilities

So during the process of collecting data province by province we made a shift from a more basic to a more sophisticated set of data. With this set of data we are able to make decisions on the provincial level. And what's more the data helps us to get a better understanding of the visitors to a specific nature reserve.

## Study design

As Staatsbosbeheer was not experienced in online research we worked closely together with TNS.NIPO and NBTC. Two Dutch private organisations. NBTC is the Dutch organisation experienced in the field of tourism and marketing. TNS.NIPO is a leading global research agency specialised in online research. Based on our set of questions they made a preliminary basic design. The benefit of working together with NBTC and TNS.NIPO is that the outcome of the research comes up to high standards. After testing the study design in one province we added some additional questions. At the moment we have data for the most visited site of 6 out of 12 Dutch provinces.

In the online visitor research all visitors of 0 year and older are included. The weighted sample is drawn out of an existing national database. In this weighted sample the inhabitants close by are overrepresented, those living at a greater distance are underrepresented. This is according to the distance people are willing to travel in visiting a nature reserve or National Park. Regarding children under the age of 12; one of the parents of the child is approached for the research. The definition of a visit is a visit in spare time in the preceding 12 months. We don't apply any time restrictions, so a short visit less than 30 minutes is also included. On the other hand commuting is excluded as it has no recreational purpose, but a visit by car through or to the sites is included.



## **Restrictions**

Our online research is quantitative not qualitative. We made this choice to have a very short questionnaire for preventing the recipient to get bored and answering less accurate. The advantage of working with research agency TNS.NIPO is that they make a weighted sample out of an existing database of subjects of which they already had data like; age, gender, address, lifestyle etc..

We have no insight into the intensity of land use areas for all of our sites. On the other hand, for large areas as National Parks we can distinguish areas and get an insight in the most visited entrance.

## **Reflection**

With the data of the the online research we were able to prioritize sites within a province. We now have a close look on the number of visitors to our most visited nature reserves and National Parks. We also got a better idea of the visitors, of its age, its gender, its recreational preferences an estimation of its number of yearly visits and so on.

And last but not least we could map the recreational expenditure at the last visit. Combined with the number of unique visitors this leads to the total recreational expenditure at the last visit. With this key performance indicator we are able to have a dialogue with the provincial government regarding the prior budget cut.